



BARCELONA
EUROPE SUPPLY



SERVICE,
QUALITY &
EXPERIENCE

www.bcneuropesupply.com



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BARCELONA Europe Supply

»» Our group's presentation

**SERVICE,
QUALITY &
EXPERIENCE**

Let us introduce you to BES Group: Barcelona Europe Supply (BES) and our three sister companies: Albatros Shipping, Cosmos Marine and Sutracel.

BARCELONA

4



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 **Vandemoortele**

We want to show you how we can simplify your day by day operation of your cruise ships, cargo ships and ferries in a professional global level. BES Group can provide your company food & beverages, spare parts, hotel supplies and other products necessary for a successful voyage.



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»» BES the benchmark in service supply

Strategically located in Barcelona, Spain, Barcelona Europe Supply (BES) is an essential leader in procurement, storage and distribution of products for international cruise lines, cargo ships and ferries.

We are now looking to the future by expanding our horizons in our customer's benefit, diversifying and optimizing our capabilities with both industrial and technical supplies. As one of the leaders in our industry, we have only one goal: Your Satisfaction.



Cooking is all about making choices

Masdeu offers a wide variety of food bases, with innovative proposals along with the more traditional ones.

Our assortment includes puff pastry bases produced in France following the classic French method.

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QUALITY CERTIFICATIONS





BES is one of the leading companies in the industry for our quality, service and competitiveness

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Our aim: that you enjoy cooking!



www.gbech.com

OXTAIL
RABO DE BUEY



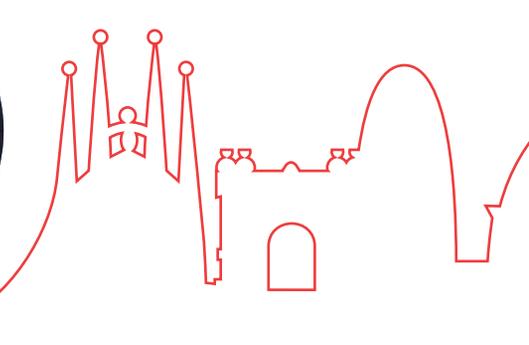
PULPO - GAMBA - ATÚN - BACALAO
OCTOPUS - SHRIMP - TUNA - COD

carpaccio





Located in the premier industrial zone park of Barcelona, Barcelona Europe Supply boasts both space and state of the art facilities that meet and exceed expectations.



And the wine?



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11



Our core business and the origins of our company relate to servicing the needs of cruise vessels.



The sauces that will make your cook better

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Sutracel



Sutracel S.L. is a distribution company of single-use products for hospitality and hotel industry since 1958.

Sutracel S.L. can offer your company all types of Hotel items (napkins, tablecloths, paper and plastic items etc. ...) which can also be customized as per client's request.. At the same time Sutracel SL have been continuously incorporating new products to provide a comprehensive service (cups, plates and cutlery, garbage bags, rounds, stands, aluminum and film). Sutracel SL is also the distributor of chemical products from an important company.



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»» BES Group

in numbers

Since 2006, BES Group has become a trusted partner for the cruise line industry, ferries and cargo ships. We offer services designed to meet our customer's needs with rates that show our constant evolution.



More than 15 years of service in the cruise industry



More than 25000 m² of first class facilities



More than 160000 tn of fresh, frozen and dry products distributed annually



14

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More than 3000 loadings for cruise ships, ferries and freight liners served annually



More than 7000 m² of refrigerated and frozen storage space



Team consisting of more than 150 people



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Facilities



Located in a privileged geographical location, our facilities are characterized by being fully equipped with refrigeration technologies (at different temperatures). It also highlights the amplitude in different dry storage areas, including those pertaining to custom's warehouses.



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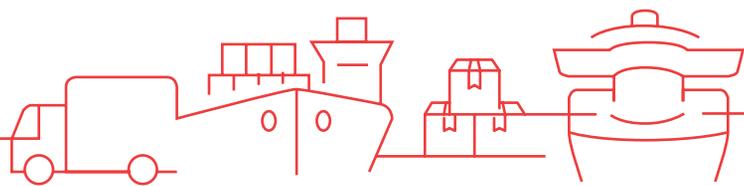
SALANORT
MAESTROS CONSERVEROS





**BARCELONA
EUROPE SUPPLY**

**BES Group invites
you to visit our
facilities and
view first-hand
our logistics
operations.**



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La empresa se fundó en 1885 como empresa familiar. Además, es el único matadero de terneros en los Países Bajos con una distinción real. T. Boer & zn forma parte del VanDrie Group; la más grande integración de ternera en Europa. Cada año, unos 450 colaboradores procesan más de 400.000 terneros criados en grupos, procedentes de la cadena de control integral de VanDrie Group. T. Boer & zn exporta su carne de ternera a más de 60 países en el mundo. En su planta EG 34 NL las terneras son sacrificadas y deshuesadas, y se elaboran productos. Como solución logística para dar una salida eficaz y rápida a los flujos de la carne de ternera en 2001 se construyó la segunda planta EG 939 NL. Aquí se prosigue el tratamiento de la carne de ternera, realizando cortes y productos para el consumo según el gusto de los clientes. T. Boer & zn desarrolla sus actividades según el programa de seguridad alimenticia Safety Guard de VanDrie Group.

www.boer.com
www.vealcuts.com





Whether you are looking for storage space (dry, chilled, or frozen), a consolidator or a distributor for your goods, we can accommodate all your needs efficiently and effectively.



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Presas, secreto, lagarto, plumas, abanico... cortes especiales ibéricos que vienen a sumarse a la mejor gama de curados y asados.





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The initial infrastructure for storage acquired in 2008 was 6,000 m² (4500 m² dry and 1500 m² cold storage). In 2012 we added a new warehouse of 3,000 m² separately for safety regulations and hygiene, to cater exclusively technical material and cleaning products, as we are distributors for Ecolab, preferred by most cruise lines sailing in Europe.

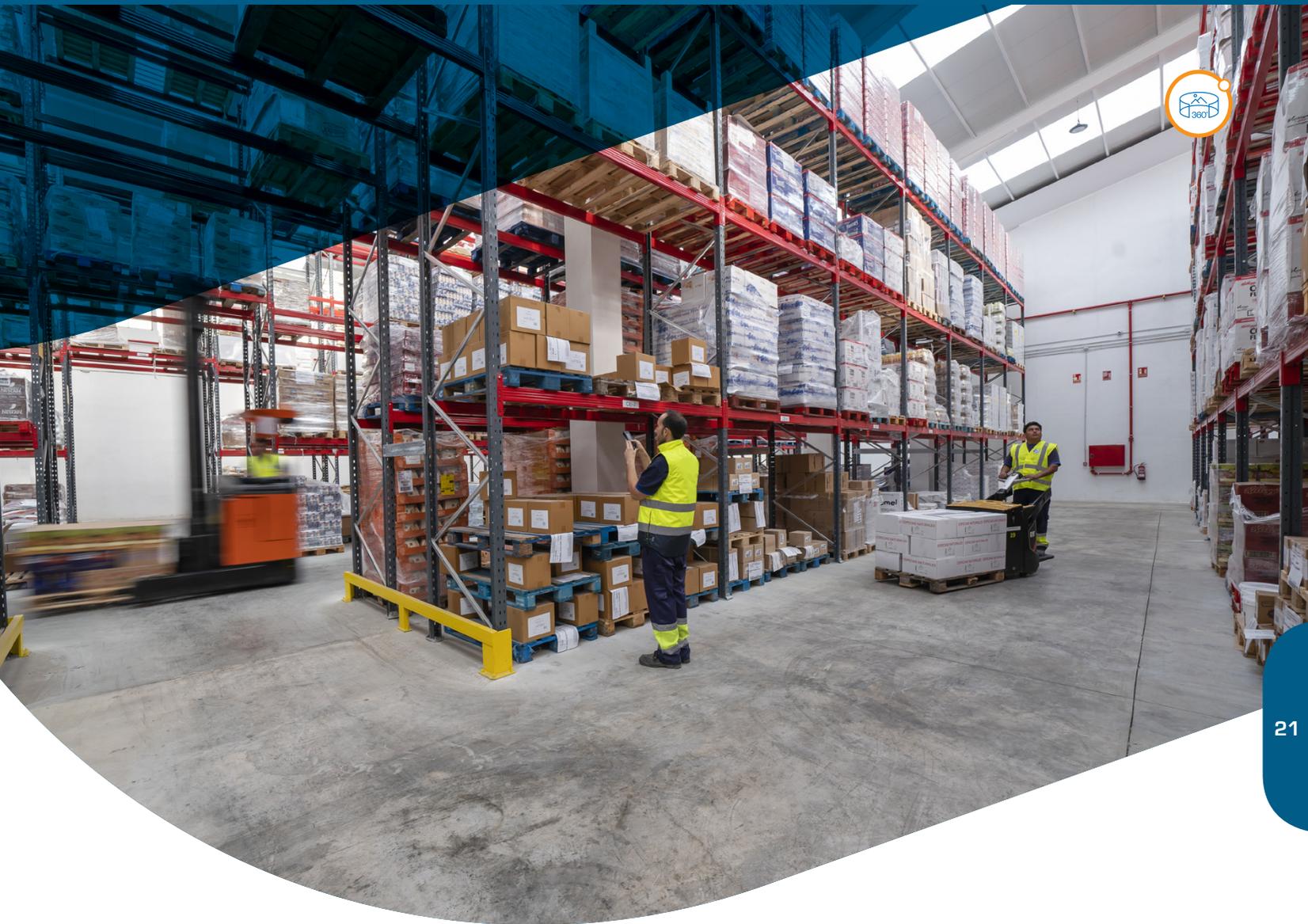
In 2019 we added a new building to our facility (5,500 m²) expanding our storage capacity, divided in 4000 dry storage and 1500 cold storage.

20



Enjoy quality and expertise from Rougié, the best foie gras solutions for cruise ships





“ All storage areas offer independent loading docks and accessible via own entrance. With this Barcelona Europe Supply is a state-of-the-art facility for Barcelona. ”

negrini

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EXPLORING THE WORLD SINCE 1890



Enjoy responsibly. 5,4°

San Miguel Fresca



San Miguel Fresca is a refreshing, sweet beer, created from a special selection of hops and with 4.4% alcohol by volume.

San Miguel Fresca es una cerveza refrescante y dulce, elaborada con una selección especial de lúpulos y con un contenido de alcohol del 4.4%.



SAN MIGUEL, AN ADVENTUROUS SPIRIT SAN MIGUEL, UN ESPÍRITU AVENTURERO

With more than 125 years of history, San Miguel awakens your explorer spirit to seek out the best beer experiences and travel to the most interesting corners of the earth.

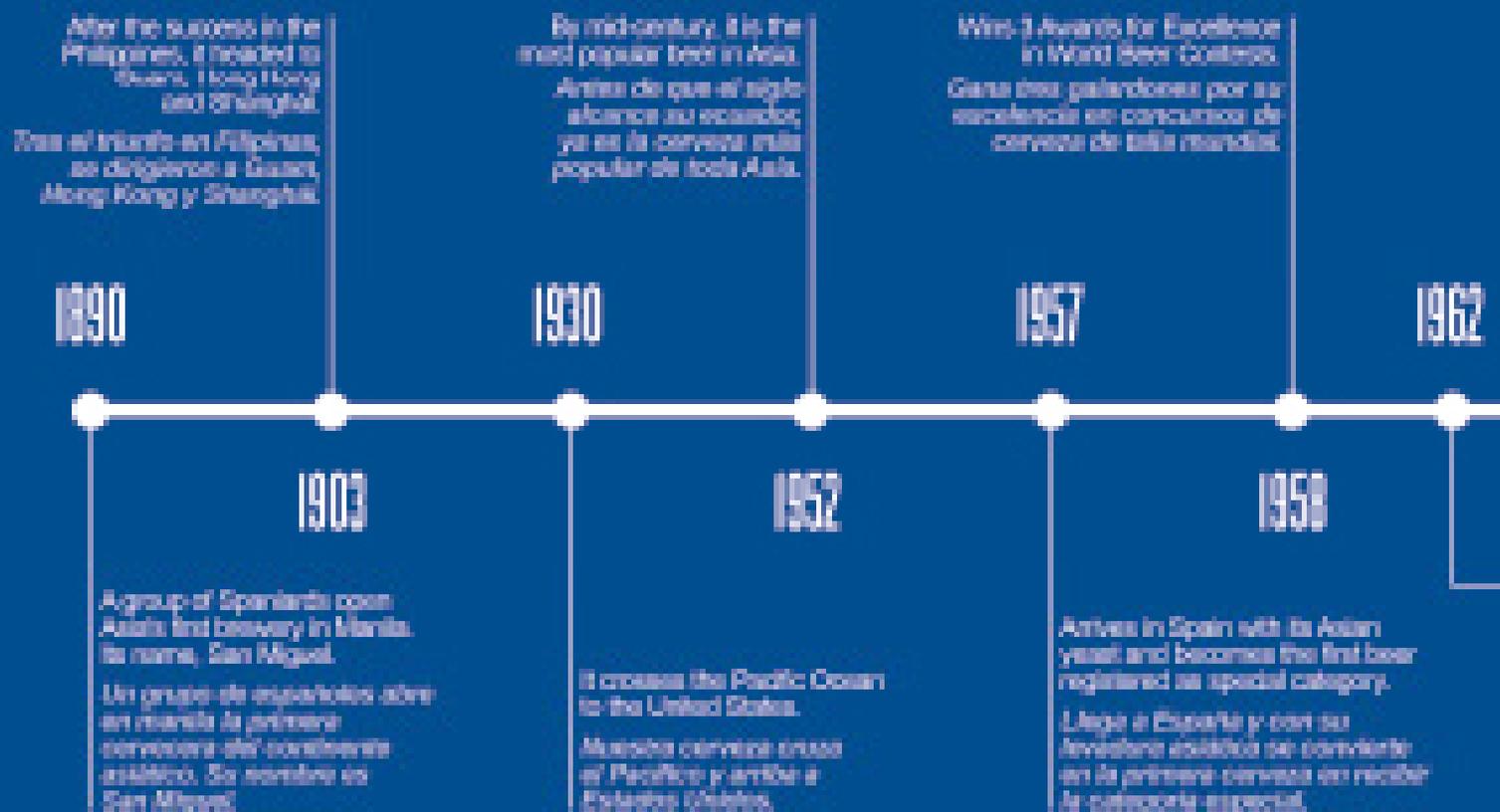
Established in the Philippines in 1890, it was the first brewery in South-East Asia and its journey has continued with new adventures ever since. As a beer with a worldly soul, it understands life as a path to travel along and share one-of-a-kind and unforgettable beer experiences.

San Miguel came to Spain in 1962, embarking years later on another great adventure with the best ingredients to craft a unique flavour, perfect for sharing and enjoying in company. San Miguel bears its soul: a beer that is always there, accompanying us in our everyday moments with its special flavour.

Con más de 125 años de historia, San Miguel despierta su espíritu explorador para buscar las mejores experiencias cerveceras y recorrer los rincones más interesantes del mundo.

Nacida en 1890 en Filipinas, fue la primera cervecera del sudeste asiático y, desde entonces, el viaje ha continuado con nuevas aventuras. Cerveza de espíritu global, entiende la vida como un camino que recorrer y donde compartir experiencias cerveceras únicas e irrepetibles.

En 1962 San Miguel llega a España, iniciando años después una gran aventura con los mejores ingredientes para lograr un sabor único, perfecto para compartir en momentos de compañía y disfrute. San Miguel nos demuestra así su esencia: una cerveza cercana, cómplice de nuestros momentos cotidianos y con un sabor especial.





SAN MIGUEL ESPECIAL TASTING NOTES NOTAS DE CATA SAN MIGUEL ESPECIAL



**BARCELONA
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APPEARANCE:

Light golden colour, with a brilliant appearance and dense, firm foam.

TASTE:

Delicate aromas of white fruits, banana and apple are noted, with a slight touch of white bread and floral undertones. On the palate it provides body, balanced by moderate bitterness and dry undertones. The finish is balanced with a hint of the initial grainy and hoppy notes.

APARENCIA:

Color dorado ligero, de aspecto brillante y espuma cremosa y consistente.

SABOR:

En nariz notan delicadas aromas a frutas blancas, plátano y manzana, con un suave toque a pan blanco y florales ligeros. En boca ofrece cuerpo, en equilibrio con un amargor moderado y un fondo seco. El final es equilibrado con recuerdo de las notas de cereal y lúpulo.



SAN MIGUEL FRESCA TASTING NOTES NOTAS DE CATA SAN MIGUEL FRESCA



APPEARANCE:

Pale golden colour, brilliant appearance and firm foam.

TASTE:

Its peculiar aroma resembles coffee, in harmony with a very light but balanced mixture of grain, hoppy and fruity notes. When drinking, it is mild with low bitterness, a delicate texture and very refreshing sensations on the palate.

APARENCIA:

Cerveza de color dorado pálido, aspecto brillante y espuma consistente.

SABOR:

Su peculiar aroma recuerda al café, en armonía con una mezcla muy ligera, aunque balanceada, de notas a cereal, lúpulo y fruta. En el trago es suave con sensaciones en boca de bajo amargor, textura delicada y muy refrescante.

Travels to Africa for the first time and from there to Puerto Rico.

Llega a África por primera vez, y de ahí sigue a Puerto Rico.

Introduces first easy-opening pull-in a beer can.
Introduce la primera lata de cerveza con anillo abridor.

Launches Spain's first ever organic beer.
Lanza la primera cerveza ecológica de España.

1965

Shares the table with the most discerning personalities: Dalí, Orson Welles, Grace Kelly...
Comparte la mesa de las celebridades más exigentes: Dalí, Orson Welles, Grace Kelly...

1967

Heads to the most cosmopolitan European capitals: London, Berlin, Rome...
Entra en los capitales europeos más cosmopolitas: Londres, Berlín, Roma...

1996

2001

Creates Spain's first ever zero-alcohol beer.
Crea la primera cerveza de España con porcentaje cero de alcohol.

2003

2015

More than 40 countries toast with San Miguel.
En más de 40 países de todo el mundo se brinda con San Miguel.



Customer service



26



FROZEN SEAFOOD

- SINCE 1745 -

EXPERIENCE, TRUST & QUALITY

QUALITY & CERTIFICATION:



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We proudly hold the current position as one of the leaders in provisioning services and distribution of products in our geographical area.

Present in the main European ports and one of the main infrastructures in the Mediterranean, Canary Islands and North Africa, we have a portfolio of customers which include large cruise ship companies, cargo ships and ferries, Merchant and Navy Vessels, Fishing Boats, Offshore Platforms and Onshore Camps.

Benefits for our customers:

- ✓ Reducing purchasing and transaction costs
- ✓ Reduced storage costs and less waste
- ✓ Increased capacity and optimization tasks
- ✓ Easy access to the expertise of our suppliers, all local references
- ✓ Efficient and timely services in major ports throughout Europe
- ✓ Proven ability to resolve emergencies and unforeseen circumstances



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SPANISH WINES
BARCELONA

Spanish wines and lifestyle.



Campos de Luz
(Garnacha)



Campos de Risca
(Monastrell)



Campos de Viento
(Tempranillo)



Camps d'Estels
(Cava)



El Mulo
(Ribera del Duero)



La Sorda
(Rioja Alavesa)



Lo Tros
(Priorat)

Always in touch: a direct and effective communication

Our operation includes an effective management of incidents, solving any anomaly in a minimum amount of time.

The communication with our clients is always personal and professional at BES Group. Our passion and experience for supplying and delivering the best products is supported by a logistics and commercial experience that builds confidence, order after order, resulting in timely deliveries without complications.



Reliability, transparency, discipline, commitment, loyalty, willingness to change the quality and focus on profitability are part of our DNA as a company, these are some of the virtues that we show every day

¿Quieres un auténtico helado Italiano en la carta de tu restaurante?

[DESCARGA DE CATÁLOGO](#)

Dino
GELATO





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Lamb Weston presents a catalogue of high quality potatoes created for any moment of on-board consumption:



STEALTH FRIES

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Super crunchy, these stay hot for longer: the stars of the buffet.



SUPERSWEETS

Por color, por sabor, la Batata es esa guarnición que te cambia un plato.

With their colour and taste, sweet potatoes will transform a dish.



PRIVATE RESERVE

Clásicas, espectaculares. En sus distintos calibres hacen posible el emplatado perfecto.

Classic, spectacular. Their different sizes make for perfect dishes.



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»» Personnel service team

The BES Group's success and professionalism are based on the effort of highly qualified professionals. We have different departments in which we position ourselves efficiently in the supply chain of major shipping companies.



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The BES Team is a professional structure, which has maintained a family-oriented environment despite the growth of the company over the years. In fact, many of our workers know first-hand the daily life aboard a cruise ship and/or freight liner making them aware of the urgent needs and requirements in this industry.



ALL ABOARD



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»» Fleet

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34



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Our core business and the origins of our company relate to servicing the needs of our customers.



Harvesting taste

46

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14

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Bakers, chefs, bartenders and many others worldwide trust our products for their creations, because SICOLY® is more than just another fruit purée: it's the love and respect of the fruit !





Our proximity offers quick and easy access to major highways to the South of Spain and into the rest of Europe.



»» Service, quality & experience

We are part of AESMAR, ISSA and IMPA, an indication of our desire to actively participate in the maritime sector and related operations. In addition, we are part of The Apollo Group, which allows us to provide operational services for the cruise passengers sector in Oceania and America.

We at BES Group understand that the client requires several options when choosing their supplier. First, BES wants our clients to familiarize themselves with our company's complete quality service and to gain their confidence now and for the future.



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over 150 seafood products from all over the world



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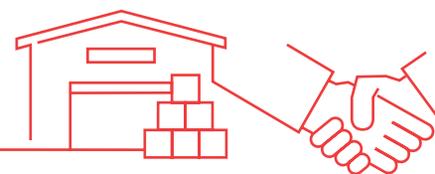
Conoce las historias de los agricultores en callebaut.com/sustainable





Achieving good business relations and commercial loyalty is key to continuously select our suppliers. We are constantly reviewing our products and introducing new ones.

40



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We ensure that our customers always receive quality products at competitive pricing.



LA SCOLCA

La Scolca, from 1919 the home of Gavi

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Winston Churchill
Politician and writer



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desde 1926

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